











# THE EVENT

# Barbecue Expo is the only French trade show, 100% dedicated to the world of barbecue

An exhibition of the latest trends, it aims to become the must-attend event for all those who love grilling and friendly outdoor cooking.

120

exhibitors from all over the world

20

countries represented

15 000

visitors expected as well as must have brands

Behind the tool, a real way of life!

The objective of Barbecue Expo is to present all the products that revolve around the Barbecue world:



Cooking tools & accessories





Fuels





Sauces & spices

Cooking books

The goal is also to show that barbecuing is not limited to grilling but can be used in winter as well as in summer to cook various foods. Finally, beyond the exhibitors present, the visitors will have the opportunity to live a unique day thanks to a whole panel of demonstrations, trainings and tastings.

### WHY BECOME AN EXHIBITOR?

To become an exhibitor is to benefit from a 360° communication campaign all over France. It is also a unique opportunity to present your products to a passionate public eager to discover new products from all over the world.











#### IMPORTANT MEDIA COVERAGE

B2B and B2C press relations campaign. Advertising pages in the most important specialized magazines: Food, Kitchen, Outdoor and Lifestyle and in general media

#### AN XXL SIZE SPONSOR



Rafa from the Youtube channel «Le Barbecue de Rafa» has a community of over 100,000 subscribers

#### RADIO CAMPAIGNS











168 radio spots

### **PUBLIC DISPLAYS**

150 posters in the parisian tube



#### **DEVELOP YOUR B2B NETWORK**

Invitations sent to over 2000 contacts:

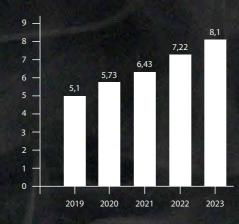
Specialized retailers, GSS / GSA / DIY buyers, hotel and restaurant professionals...

#### **CROSS COMMUNICATION**

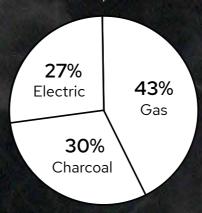
Create synergies with other brands, and establish partnerships with Youtubers, bloggers and specialized influencers

## **KEY DATA**

Barbecue sales turnover (worldwide)



Distribution of sales by product in France, in 2020



### 213 millions €

### 1 million

new barbecue sold per year

+250%

followers in this sector

Since 2004 turnover

french people own a barbecue

80%

of french people have at least 1 barbecue at home

Among the French who indulge in the pleasures of the barbecue



of french people have at least 4 and + barbecues at home

of french people have at least 2 barbecues at home



Entrance

THEMES:













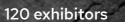






Exit





15 000 expected visitors

# **AIMATIONS: FOOD**

Barbecue Expo is a festive and friendly show. In addition to being a public and professional event, the Barbecue Expo is a culinary experience not to be missed. During these three days, you will have the opportunity to attend many animations, shows, competitions and even championships!











# **ANIMATIONS: FUN**





















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